



THE COMPANY

EFC (Electro-Flow Controls) Ltd. provide tailored handling, control, monitoring and instrumentation solutions to the oil and gas sector since 1988.



EFC GROUP

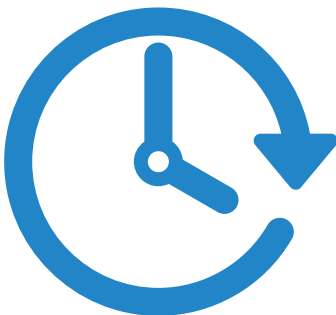
THE CHALLENGE

Two years ago EFC were looking for an alternative to their existing mobile phone supplier and DF Communications came highly recommended.

SERVICE TYPE:
**MOBILE
PHONES &
TABLETS**



SERVICE SECOND TO NONE, WON THE TRUST OF EFC



Around the clock support and a personal delivery service that can have phones to you within hours of ordering, minimising down-time.

THE SOLUTION

EFC have 20 mobiles and 4 tablets all with individually tailored packages for each employee's needs. DF Communications provide 24 hour customer service, replacing broken or lost devices and upgrading where appropriate. The contract is renegotiated and costs are monitored in detail, including individual data consumption. A driver will usually deliver a replacement phone within a few hours.

"I really appreciate the analysis of costs as it all helps with the overall budget."

ANDY POWELL

THE OUTCOMES

Andy Powell, Finance Director of EFC Ltd. says, "It's great just to be able to ring up and ask which tariff or bundle we need depending on whether someone is taking their phone on holiday or working abroad for long periods of time. I really appreciate the analysis of costs as it all helps with the overall budget. We anticipate a continued relationship with DF Communications, as Aberdeen is a small place where close working relationships are vital."